

# Revenue Share

## Cascading Revenue Share

	Maximum Potential Annual Revenue Share Per Agent	Personal Qualifying Agent Count Needed
Tier 1	Up to \$2,800	1+
Tier 2	Up to \$3,200	5+
Tier 3	Up to \$2,000	10+
Tier 4	Up to \$1,200	15+
Tier 5	Up to \$800	20+
Tier 6	Up to \$2,000	25+
Tier 7	Up to \$4,000	40+

eXp Realty agents can receive revenue share income from the sales activity of the productive agents they sponsor into the company. Agents earn based on adjusted gross commission income (AGCI) from the sales transactions closed by a personally sponsored capping agent and productive agents in their overall group. AGCI is dynamically calculated each month so eXp Realty pays out and retains 50% of company dollar.

Tiers	eXpansion Share % of AGCI	eXponential Share % of AGCI	Front-line Qualifying Agent Count Needed
Tier 1	—	3.5%	0 - 4
Tier 2	0.2%	3.8%	5 - 9
Tier 3	0.1%	2.4%	10 - 14
Tier 4	0.1%	1.4%	15 - 19
Tier 5	0.1%	0.9%	20 - 24
Tier 6	0.5%	2.0%	25 - 39
Tier 7	0.5%	4.5%	40+

**AGCI** = Adjusted Gross Commission Income

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